Local Market Update for April 2017 A Research Tool Provided by the Colorado Association of REALTORS®



Basalt

Single Family	April			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 04-2016	Thru 4-2017	Percent Change from Previous Year	
New Listings	17	14	- 17.6%	38	27	- 28.9%	
Sold Listings	5	4	- 20.0%	13	5	- 61.5%	
Median Sales Price*	\$772,000	\$749,000	- 3.0%	\$870,000	\$810,000	- 6.9%	
Average Sales Price*	\$761,957	\$742,500	- 2.6%	\$1,053,949	\$814,000	- 22.8%	
Percent of List Price Received*	94.6%	96.4%	+ 1.9%	94.4%	94.4%	0.0%	
Days on Market Until Sale	146	233	+ 59.6%	202	225	+ 11.4%	
Inventory of Homes for Sale	57	57	0.0%				
Months Supply of Inventory	11.8	14.6	+ 23.7%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			Year to Date			
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 04-2016	Thru 4-2017	Percent Change from Previous Year	
New Listings	11	8	- 27.3%	26	28	+ 7.7%	
Sold Listings	3	2	- 33.3%	14	13	- 7.1%	
Median Sales Price*	\$1,800,000	\$655,000	- 63.6%	\$522,000	\$490,000	- 6.1%	
Average Sales Price*	\$1,344,527	\$655,000	- 51.3%	\$704,199	\$567,910	- 19.4%	
Percent of List Price Received*	100.0%	99.5%	- 0.5%	98.5%	98.8%	+ 0.3%	
Days on Market Until Sale	2	258	+ 12800.0%	170	89	- 47.6%	
Inventory of Homes for Sale	53	40	- 24.5%				
Months Supply of Inventory	7.6	5.9	- 22.4%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family Rolling 12-Month Calculation

Entire MLS -Basalt -\$900,000 \$800,000 \$700,000 \$600,000 \$500,000 \$400,000 \$300,000 \$200,000 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017

Median Sales Price - Townhouse-Condo

